



**JSA League Table of European Office Furniture Companies**  
Updated to 31 January 2016

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		Website	Notes	Sales of Office Furniture Per latest Accts.	% Market Share	Year on Year Change Office Furniture	% of European sales which is office furniture	Total Sales outside Europe	Total Company Sales per Latest Accounts	Total Company Sales Prior Year	Number of Employees	Sales Per Employee	Date Of Accounts
				Eur (m)	%	%	%	%	Eur (m)	Eur (m)		Eur(000)	
1	Steelcase SA	US www.steelcase.fr	2	431.71	5.3%	5.0%	100%	19.0%	532.98	507.47	2,640	202	28-Feb-14
2	Kinnarps Holding AB	SE www.kinnarps.com	2	422.20	5.2%	7.6%	97%	0.0%	436.12	405.45	2,306	189	31-Aug-15
3	Nowy Styl Group	PL www.nowystylgroup.com	2	274.50	3.4%	6.3%	100%	10.0%	305.00	287.00	6,111	50	31-Dec-15
4	Koninklijke Ahrend NV (group incl Techno)	NL www.ahrend.nl	1,2, 5	269.00	3.3%	54.1%	100%	4.9%	283.00	183.63	1,119	253	31-Dec-15
5	Vitra Holding AG	CH www.vitra.com		218.12	2.7%		73%	10.0%	332.00	442.73	212	1,566	31-Dec-13
<b>TOP 5</b>				<b>1615.54</b>	<b>20.0%</b>	<b>11.1%</b>	<b>96%</b>		<b>1,889.09</b>	<b>1,824.28</b>	<b>12,388</b>	<b>152</b>	
6	USM Holding AG	CH www.usm.com		196.17	2.4%	73.6%	100%		196.17	113.00	480	409	31-Dec-11
7	Howarth Europe	US www.howarth-europe.com	2	184.46	2.3%	17.3%	100%	1.5%	187.27	159.71	998	188	31-Dec-15
8	Alcoba	BE www.alcoba.be		178.57	2.2%	6.8%	12%	1.7%	1,617.19	1,513.79	2,275	665	31-Dec-14
9	Lienhard Office Group AG (Listed; InterOffice/Denz)	CH www.lienhard-office.com	2	166.62	2.1%	(20.5)%	100%	0.0%	166.62	209.46	607	275	31-Dec-12
10	Sedus Stoll Aktiengesellschaft	DE www.sedus.de	2	151.25	1.9%	1.0%	99%	5.1%	160.89	159.23	829	194	31-Dec-14
<b>TOP 10</b>				<b>2492.62</b>	<b>30.8%</b>	<b>10.7%</b>	<b>91%</b>		<b>4,217.25</b>	<b>3,981.64</b>	<b>17,577</b>	<b>240</b>	
11	König + Neuhart AG	DE www.koenig-neuhart.de	1, 4	146.84	1.8%	5.7%	100%		146.84	138.89	910	161	31-Dec-14
12	Sanolar International Ltd	UK www.sanolar.co.uk	1	144.14	1.8%	12.5%	100%	16.5%	172.59	153.29	1,096	157	31-Dec-14
13	Martela OY	FI www.martela.fi		136.95	1.7%	2.5%	100%		136.95	133.61	670	204	31-Dec-14
14	Bene AG	AT www.bene.com	4	136.22	1.7%	(2.8)%	100%	15.0%	160.26	164.85	1,048	153	31-Jan-15
15	Dauphin Office Interiors GmbH & Co KG	DE www.dauphin-group.com	2	123.36	1.5%	5.1%	100%	8.4%	134.66	128.17	750	180	31-Dec-14
16	Scandinavian Business Seating Group AS (SBS)	NO www.sbsseating.com	2	121.43	1.5%	(3.5)%	100%	2.0%	124.15	128.60	469	265	31-Dec-14
17	EFG Holding AB	SE www.efg.se		115.41	1.4%	(16.1)%	100%	1.1%	116.67	139.11	449	260	31-Dec-14
18	Interstuhl Büromöbel GmbH & Co KG	DE www.interstuhl.de	1, 2	109.91	1.4%	(4.3)%	100%	3.0%	113.31	118.39	593	191	31-Dec-13
19	Majencia SA	FR www.majencia.com	1, 2	105.48	1.3%	(9.5)%	98%	1.3%	108.96	120.46	776	140	31-Dec-13
20	Herman Miller Ltd	US www.hermanmiller.com	1	96.23	1.2%	10.5%	100%	15.0%	113.22	102.50	408	277	31-May-14
21	VDB Groep B.V. (Vespa, Drentea, Eromes, Beta, Nice)	NL www.vepa.nl/En/vdb-group		94.44	1.2%	10.8%	100%	0.0%	94.64	85.38	163	581	31-Dec-14
22	Topstar GmbH	DE www.topstar.de	1, 2, 4	92.90	1.1%	3.0%	100%	2.0%	94.80	87.76	435	218	31-Dec-14
23	Bisley Office Equipment	UK www.bisley.com	5	91.60	1.1%	5.5%	100%	4.9%	96.28	91.26	736	131	31-Jul-14
24	Wilkahn Group	DE www.wilkahn.com	1	90.00	1.1%	21.6%	100%	0.0%	90.00	74.00	483	186	31-Dec-15
25	Brunner Holding GmbH	DE www.brunner-group.com	1, 2	77.91	1.0%	3.0%	100%	2.0%	79.50	73.00	334	238	31-Dec-15
<b>TOP 25</b>				<b>4175.83</b>	<b>51.9%</b>	<b>7.0%</b>	<b>94%</b>		<b>6,000.06</b>	<b>5,720.81</b>	<b>26,897</b>	<b>223</b>	
26	Assmann Büromöbel GmbH & Co. KG	DE www.assmann.de		76.56	0.9%	4.2%	100%		76.56	73.50	272	281	31-Dec-13
27	Palmberg Büroeinrichtungen & Service GmbH	CH www.palmberg.de/		75.58	0.9%	4.5%	100%		75.58	72.30	435	174	31-Dec-14
28	Isku Interior OY	FI www.isku.com		74.17	0.9%	28.9%	100%		74.17	57.55	108	687	31-Dec-14
29	C + P Möbelsysteme GmbH & Co. KG	DE www.cpmoebel.de		73.50	0.9%	0.3%	100%		73.50	73.29	340	216	31-Jan-14
30	Sokoa Group	FR www.sokoa.com	1, 2	72.88	0.9%	13.3%	96%	0.0%	74.51	65.76	185	403	31-Dec-14
31	Profm Sp.zoo	PL www.profm.pl	1	71.19	0.9%	17.6%	80%		88.99	75.67	1,100	81	31-Dec-14
32	Ergodata Group (Ergodata; Witzig; Büro Schach; We)	CH www.ergodata.ch	2	69.00	0.9%	15.0%	100%	0.0%	69.00	60.00	250	274	31-Dec-15
33	Giroflex Holding AG	CH www.giroflex.com		65.21	0.8%	(0.1)%	100%	5.0%	68.44	68.71	350	196	31-Dec-11
34	Orangebox Limited	UK www.orangebox.com	1	61.80	0.8%	16.9%	100%	7.5%	66.81	57.15	135	495	31-Dec-14
35	Unifor spa	IT www.unifor.it		58.07	0.7%	23.8%	100%	15.0%	68.32	55.18	194	352	31-Dec-14
36	Duba B8 AS	DK www.b8.com	2	56.50	0.7%	17.0%	100%	4.1%	58.92	50.37	165	357	31-Dec-14
37	V5 Vereinigte Spezialmöbelfabriken GmbH & Co. KG	DE www.v5-moebel.de	2	54.70	0.7%	(5.7)%	100%	14.7%	161.11	170.85	1,079	149	31-Dec-13
38	Humanscale International SARL	IE www.humanscale.com		53.31	0.7%	29.3%	100%		53.31	41.22	139	384	31-Dec-14
39	Aper SPA	IT http://www.aper.com/en		52.64	0.7%	0.1%	100%		52.64		500	105	31-Dec-14
40	Koleksiyon Mobilya AS	TR www.koleksiyonholding.com		51.98	0.6%	9.6%	80%		64.98	59.31	450	144	31-Dec-11
41	Ersa Mobilya	TR www.ersamobilya.com	2	49.83	0.6%		100%	0.0%	49.83		462	108	31-Dec-14
42	Estel spa	IT www.stel.com		47.39	0.6%	7.3%	85%	7.5%	60.28	56.20	384	157	31-Dec-14
43	Dams Furniture	UK www.dams.com		47.08	0.6%	19.0%	100%		47.08	39.56	250	188	30-Sep-14
44	Forster Metallbau GmbH	AT www.forster.at		43.69	0.5%	2.2%	100%		43.69	42.76	258	166	30-Apr-15
45	Burotime Office Furniture (Tosunogullari)	TR www.burotime.com	2	43.64	0.5%	3.3%	100%	12.29%	49.75	48.17	385	129	31-Dec-14
46	Hall Büromöbel GmbH	AT www.hall.at	4	42.50	0.5%	5.5%	100%		42.50	40.28	250	170	31-Mar-14
47	Girsberger Holding AG	CH www.girsberger.com	4	40.89	0.5%	1.1%	80%	5.0%	53.80	53.22	106	508	31-Dec-13
48	Walter Knoll AG & Co KG	DE www.walterknoll.de	1, 4	40.04	0.5%	6.0%	70%	10.0%	63.55	59.96	252	252	31-Dec-13
49	Fritz Schöfer GmbH- SSI Schöfer	DE www.ssi-schoefer.de		39.80	0.5%		100%		39.80		1,490	27	
50	Actiu Berbegal y Formas SA	ES www.actiu.es	2, 4	38.33	0.5%	5.3%	100%	27.40%	52.79	50.14	160	330	31-Dec-14
<b>TOP 50</b>				<b>5576.08</b>	<b>69.2%</b>	<b>7.4%</b>	<b>94%</b>		<b>7,630.14</b>	<b>7,091.94</b>	<b>36,596</b>	<b>0</b>	



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Market (€bn) 8,0809	Website	Notes	Sales of Office Furniture Per latest Accts.		% Market Share		Year on Year Change Office Furniture		% of European sales which is office furniture		Total Sales outside Europe		Total Company Sales per Latest Accounts		Total Company Sales Prior Year		Number of Employees		Sales Per Employee		Date Of Accounts	
			Eur (m)	%	£m	%	%	%	%	%	Eur (m)	Eur (m)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)	Eur(000)
	51 Gresham Office Furniture Limited	UK	www.gof.co.uk																			
	52 Boss Design + Komac (Bossco Group)	UK	www.boss-design.co.uk																			
	53 Nurus Nurettin AS + Numas	TR	www.nurus.com.tr	2, 4																		
	54 Godfrey Syrett (Holdings) Limited	UK	www.godfreysyrett.co.uk																			
	55 AB Edsbyverken	SE	www.edsbym.com																			
	56 Faram spa	IT	www.faram.com																			
	57 Neudorfler Office Systems GmbH	AT	www.neudorfler.com																			
	58 Bruynzeel Storage Systems BV	NL	www.bruynzeel.org																			
	59 Fantoni spa	IT	www.fantoni.it																			
	60 WINI Büromöbel Georg Schmidt GmbH & Co KG	DE	www.wini.de																			
	61 Wiesner-Hager Möbel GmbH	AT	www.wiesner-hager.com	4																		
	62 Elite Office Furniture (UK) Limited	UK	www.elite-furniture.co.uk																			
	63 Weltemöbel GmbH	DE	www.welle.com																			
	64 Cten	FR	www.cten.fr																			
	65 Eurosil SA	FR	www.eurosil.fr	2																		
	66 Lasi Mobili srl	IT	www.lasi.it																			
	67 Frezza SPA	IT	www.frezza.com/																			
	68 Dynamobel SA	ES	www.dynamobel.com																			
	69 Quadrifoglio Sistemi D'Arredo spa	IT	www.quadrifoglio.com																			
	70 Kusch+Co GmbH & Co KG	DE	www.kusch.de																			
	71 Grupo Forma 5 Slu	ES	www.forma5.es																			
	72 Klöber GmbH	DE	www.kloeber.com	1, 4																		
	73 Posturite Limited	UK	http://www.posturite.co.uk																			
	74 Melhis-Divisione arredamento ufficio, Coopsette scril	IT	www.melhis.com																			
	75 Ofito SA	ES	www.ofito.es																			
	76 Flexform Business Furniture Limited	UK	www.flexform.co.uk/																			
	77 Trieste Group LLP	UK	None																			
	78 Ceha Büro Mobilyaları Ltd	TR	www.cehaeurope.com	2																		
	79 TC Group (WW) (UK) Limited t/a)	UK	www.tcgroupuk.com																			
	80 Im Büromöbel Franz Meyer GmbH & Co. KG	DE	www.im-bueroemoebel.de	2, 4																		
	81 Strähle Raum-Systeme GmbH	DE	www.straehle.de																			
	82 Buranomic	FR	www.buranomic.com																			
	83 Ophelis GmbH	DE	www.ophelis-platzmoebel.com	1																		
	84 Broadstock Office Furniture Limited	UK	www.broadstock.co.uk																			
	85 Gauthier France SA	FR	www.gauthier.fr																			
	86 Möbel Linea SL	ES	www.mobellinea.es																			
	87 REISS Büromöbel GmbH	DE	www.reiss-bueroemoebel.de																			
	88 OKA-Büromöbel GmbH & Co. KG	DE	www.oka.de	1, 2, 4																		
	89 Knoll International spa	IT	www.knollint.com																			
	90 Möbelwerk Svoboda GmbH & Co KG	AT	www.svoboda.at	1																		
	91 Viasit Bürositzmöbel GmbH	DE	www.viasit.com	2																		
	92 FREM Group	UK	www.frem.co.uk																			
	93 Sitland spa	IT	www.sitland.com																			
	94 Hund Büromöbel GmbH	DE	www.hund-buero.de																			
	95 TBS (South Wales) Holdings Ltd (Triumph)	UK	www.triumph-tbs.com																			
	96 Ceka GmbH & Co. KG	DE	www.deka.de	1																		
	97 KJ (UK) Limited + Sebel	UK	www.europe.kj.com	2																		
	98 Nardolus Furniture Company UAB	LT	www.nardolus.lt	1																		
	99 Hülum Möbelfabrik - Scanbirk A/S	DK	www.hulum.com	4																		
	100 Bulo Design	BE	www.bulo.be	1, 2																		
	<b>Sub Total</b>																					
	<b>Average</b>																					
	<b>Others</b>																					
	<b>TOTAL</b>																					

Notes:

Exchange Rates used:

GBP to Euro 1.31544 (31 January 2016)

Updated information  
Insolvent

NOTES:

1. Include some information from earlier years
2. Figures include some self-disclosed information from the company.

Newly included figures

NOTES:

4. Includes estimated data
5. Incorporating Gispem